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OFFICE OF INTERNATIONAL
CORPORATE FINANCE

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THOMSON
FINANCIAL

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FIRST
PACIFIC

FIRST PACIFIC COMPANY LIMITED

(Incorporated in Bermuda with limited liability)

(Stock Code: 00142)

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2004 Annual Results – Audited

FINANCIAL HIGHLIGHTS

- Profit attributable to ordinary shareholders increased by 81.5 per cent to US\$134.5 million (HK\$304.91 million) from US\$74.1 million (HK\$178.0 million). Excluding the effects of foreign exchange losses and non-recurring gains, recurring profit increased by 57.3 per cent to US\$127.4 million (HK\$299.7 million) from US\$81.0 million.
- Basic earnings per share increased by 81.1 per cent to U.S. 4.22 cents (HK\$0.92 cents) from U.S. 2.33 cents (HK\$0.17 cents).
- Shareholders' equity increased by nearly 5 times to US\$294.6 million (HK\$129.7 million) at 31 December 2004 from US\$51.1 million (HK\$13.8 million) at 31 December 2003, reflecting principally the profit for the year and the net effect of retaining the exchange and goodwill reserves of US\$129.7 million (HK\$31.1 million) as a result of the disposal of FCL.
- Consolidated gearing ratio improved to 1.29 times at 31 December 2004, compared with 2.12 times at 31 December 2003.
- The Directors do not recommend the payment of a final dividend for 2004 (2003: Nil).

CONSOLIDATED PROFIT AND LOSS STATEMENT

| | 2004 | 2003* | 2004* | 2003* |
|---|---------------------|---------------------|---------------------|---------------------|
| | (Restated) US\$m | (Restated) US\$m | (Restated) US\$m | (Restated) US\$m |
| Turnover | 1,355.0 | 1,100.0 | 1,355.0 | 1,100.0 |
| Cost of sales | (1,256.1) | (1,057.1) | (1,256.1) | (1,057.1) |
| Gross profit | 98.9 | 94.9 | 98.9 | 94.9 |
| General overhead of a discontinued operation, divestments and volumes, net | 25.3 | 13.0 | 155.8 | (25.0) |
| Administrative expenses | (117.2) | (117.2) | (145.2) | (114.7) |
| Other operating expenses, net | (20.3) | 29.0 | (16.8) | 23.2 |
| Operating profit | 25.0 | 2.1 | 10.9 | 2.3 |
| Share of profit/loss of associated companies | 118.6 | 95.0 | 95.5 | 56.0 |
| Net borrowing costs* Net financial costs | (133.1) | (115.9) | (178.2) | (105.2) |
| Profit before tax | 10.4 | 1.3 | 1.7 | 0.1 |
| Taxes – net | (37.3) | (35.7) | (46.7) | (27.6) |
| Profit after tax | 79.9 | 10.6 | 12.0 | 0.1 |
| Profit/(loss) available to ordinary shareholders | 54.5 | 10.9 | 12.1 | 0.1 |
| Profit/(loss) per share – Net* Basic | – 10.94 | – 20.04 | – 20.05 | – 0.01 |
| Diluted | – 10.2 | – 21.5 | – 18.7 | – 0.01 |
| * See Note 21 | 4.21 | – 22.84 | – 22.84 | N/A |

For the year ended 31 December

2004 2003* 2004* 2003*

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US\$m (Restated)
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